



**CHRISTIAN SERVICE UNIVERSITY COLLEGE
KUMASI**

**DEPARTMENT OF MARKETING, LOGISTICS AND
CORPORATE STRATEGY**

**BACHELOR OF BUSINESS ADMINISTRATION
End of First Semester Examination, 2021/2022 Academic Year**

**LEVEL 200
CSBP 267: PRINCIPLES OF PROCUREMENT AND SUPPLY CHAIN MGT**

February 2022

(70 marks)

Time: 2 hours 30 mins

General Instructions: The paper is in two (2) sections; Section A and B. Answer **all** questions in sections A and any **three (3)** in section B. All answers to sections A and B should be written in the answer booklet provided.

SECTION A (40 marks)

Instructions: Answer all questions in this section

QUESTION 1

- a. Identify four (4) logistics and cross- functional drivers of supply Chain performance. **(4 marks)**
- b. Explain any three (3) of the logistics and cross- functional drivers with respect to firm’s responsiveness and efficiency. **(6 marks)**

QUESTION 2

- a. What is Public Procurement? **(1 marks)**
- b. Explain three (3) reasons why Public Procurement is important. **(3 marks)**
- c. Identify the various stages of procurement life cycle. **(6marks)**

QUESTION 3

- a. Describe any two (2) basic objectives of good procurement. **(3 marks)**
- b. Identify the five (5) RIGHTS of good Procurement. **(5 marks)**
- c. Explain any two (2) RIGHTS to good Procurement. **(2 marks)**

QUESTION 4

- a. During procurement, what are the **four (4)** key factors a good procurement officer has to consider in coming up with specification. **(4 marks)**
- b. Identify and briefly explain the **three (3)** types of specifications a procurement officer has to consider when making procurement. **(6marks)**

SECTION B (30 marks)

INSTRUCTIONS: Answer any **three (3)** questions from this section.

QUESTION 5

- a. During development and review of the specification, identify three (3) roles of the procurement officer to enhance good procurement. **(3marks)**
- b. Identify five (5) attributes of a good supplier. **(5 marks)**
- c. List **two (2)** sources of suppliers. **(2 marks)**

QUESTION 6

Describe two (2) functions of Public Procurement Board in terms of following;

- a. Policy **(4 marks)**
- b. Information management and dissemination. **(2 marks)**
- c. Monitoring. **(4 marks)**

QUESTION 7

- a. What is lead time? **(2 marks)**
- b. Identify **four (4)** importance of lead time. **(4 marks)**
- c. What are two (2) factors to consider when you are stock holding? **(4 marks)**

QUESTION 8

- a. What is contract? **(4 marks)**
- b. State the composition of Public Procurement Authority (PPA). **(6 marks)**

QUESTION 9

Write short notes on the following;

- a. Offer **(3 marks)**
- b. Acceptance **(3 marks)**
- c. Counter offer **(4 marks)**